



CANNABIS CONTROL COMMISSION
Public Meeting

February 21, 2019

Massachusetts Gaming Commission
101 Federal Street, 12th Fl.,
Boston, MA 02110
12:00PM-3:00PM

Agenda

- 1) Call to Order
- 2) Chairman's Comments & Updates
- 3) Minutes from January 24, 2019 and February 7, 2019
- 4) Executive Director's Report
 - a. Job Description
 - b. License and Registration Applications
 - c. Update on Medical Marijuana Program
- 5) Staff Recommendations on Final Licenses
 - a. Good Chemistry of Massachusetts, Inc. (# MC281557), Cultivation – Tier 4/Indoor
 - b. Good Chemistry of Massachusetts, Inc. (# MP281410), Product Manufacturer
 - c. Good Chemistry of Massachusetts, Inc. (# MR281702), Retailer
- 6) Staff Recommendations on Provisional Licenses
 - a. Beacon Compassion, Inc. (# MCN281378), Cultivation – Tier 4/Indoor
 - b. Beacon Compassion, Inc. (# MPN281517), Product Manufacturer
 - c. Canna Provisions, Inc. (# MRN281778), Retail
 - d. Canna Provisions, Inc. (# MRN281796), Retail
 - e. In Good Health, Inc. (# MCN281273), Cultivation – Tier 4/Indoor
 - f. In Good Health, Inc. (# MPN281307), Product Manufacturer

Agenda Continued

- 7) Commission Discussion and Votes
 - a. Internal Control Plan
 - b. Discussion on Social Equity
- 8) New Business that the Chairman did not anticipate at time of posting
- 9) Next Meeting Date

Licensing Applications | February 21, 2019

- 2,773 Total Applications
- 303 Pending (At least 1 Part of Application)
- 192 Withdrawn
- 2,166 Incomplete

The totals are distinct license numbers that have submitted at least one of the packets related to getting a license (App of Intent, Background, Management/Ops, Payment)

Type	#
Craft Marijuana Cooperative	5
Independent Testing Laboratory	4
Marijuana Cultivator	87
Marijuana Microbusiness	12
Marijuana Product Manufacturer	44
Marijuana Research Facility	6
Marijuana Retailer	130
Marijuana Transporter with Other Existing ME License	4
Third Party Transporter	11
Total	303

Licensing Applications | February 21, 2019

292 Applications Under Review

The totals below are distinct license numbers that have submitted all required packets.

Type	#	+/-
Craft Marijuana Cooperative	1	
Independent Testing Laboratory	5	
Marijuana Cultivator	90	+6
Marijuana Microbusiness	7	+1
Marijuana Product Manufacturer	69	+2
Marijuana Research Facility	5	
Marijuana Retailer	110	+5
Marijuana Third-Party Transporter	2	
Marijuana Transporter with Other Existing ME License	3	
Total	292	+14

RMD Priority: 137
Economic Empowerment Priority: 4
General Applicant: 151

The 292 applications represent 150 separate entities

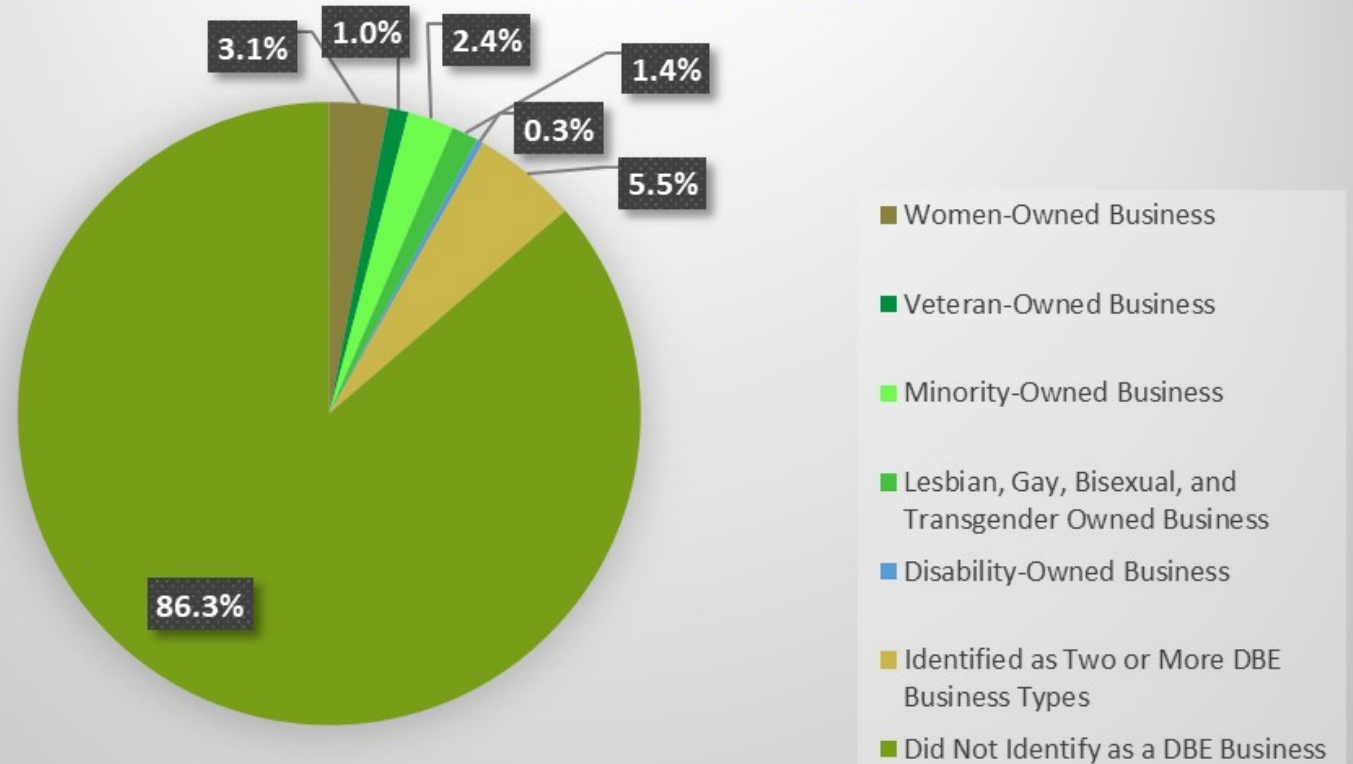
Licensing Applications | February 21, 2019

Disadvantaged Business Enterprise (DBE) Statistics

The totals below are distinct license numbers that have submitted all required packets.

Type	#	% of Group
Women-Owned Business	9	3.1
Veteran-Owned Business	3	1.0
Minority-Owned Business	7	2.4
Lesbian Gay, Bisexual, and Transgender Owned Business	4	1.4
Disability-Owned Business	1	0.3
Identified as Two or More DBE Business Types	16	5.5
Did Not Identify as a DBE Business	252	86.3
Total	292	100.0

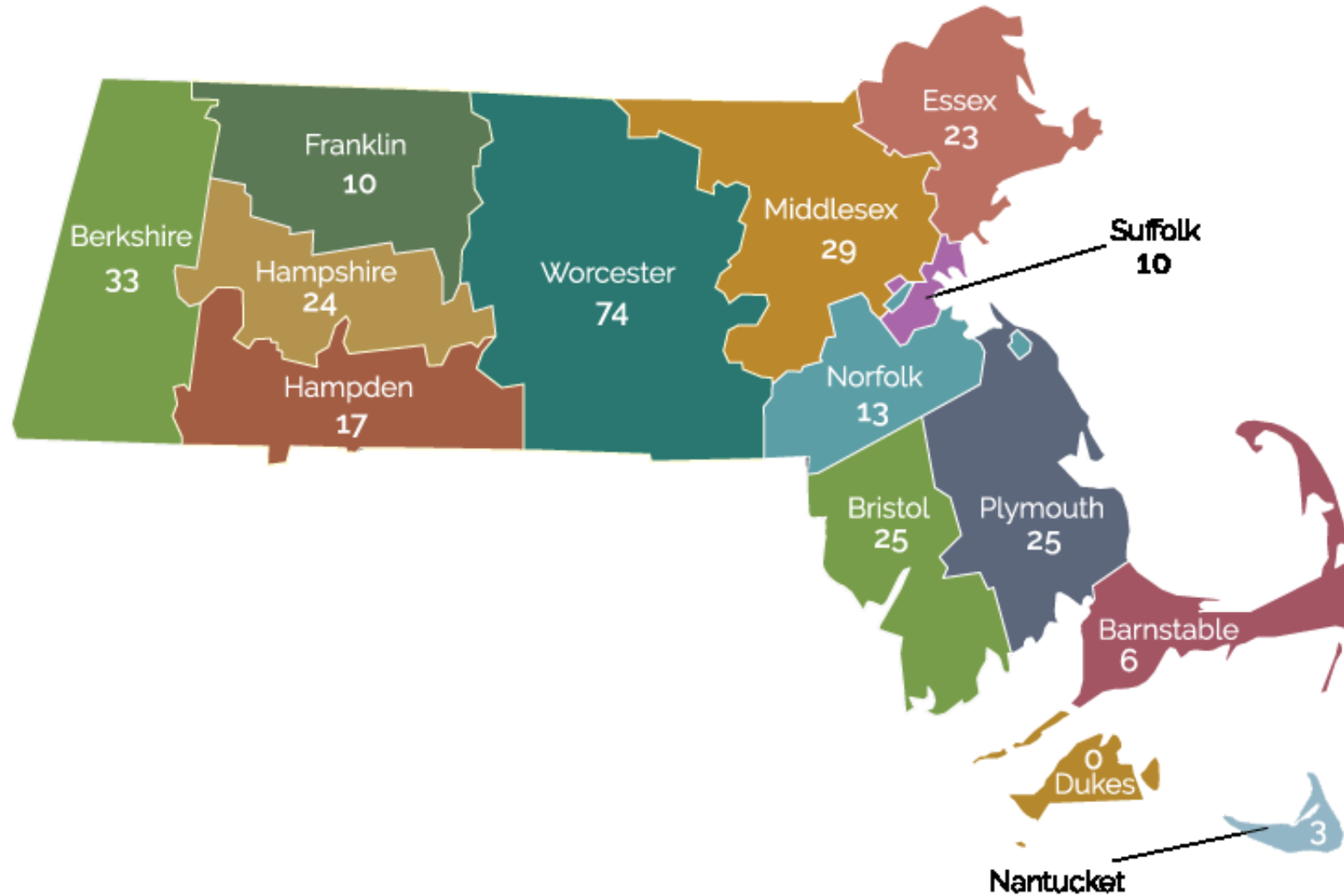
DBE STATISTICS FOR FULLY SUBMITTED LICENSE APPLICATIONS

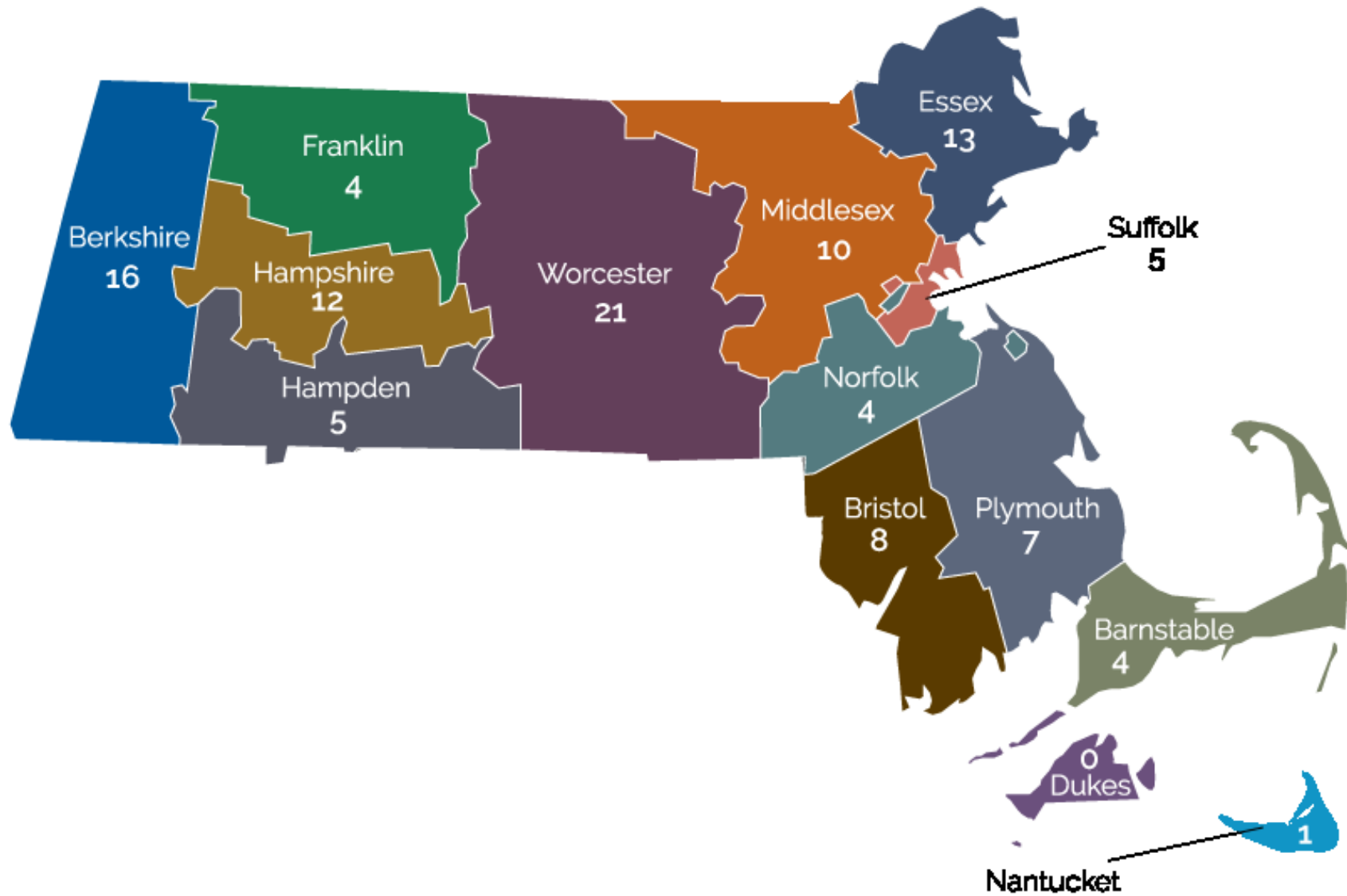


Licensing Applications | February 21, 2019

Status	#
Application Submitted: Awaiting Review	88
Application Reviewed: More Information Requested	52
Application Deemed Complete: Awaiting 3 rd Party Responses	34
All Information Received: Awaiting Staff Recommendation	6
Applications Considered by Commission	112
Total	292







Agent Applications | February 21, 2019

3,446 Total Agent Applications:

- 387
Total
- 379 Pending Establishment Agents
 - 8 Pending Laboratory Agents
 - 241 Withdrawn
 - 631 Incomplete
 - 2,100 Approved

Of Total Pending:

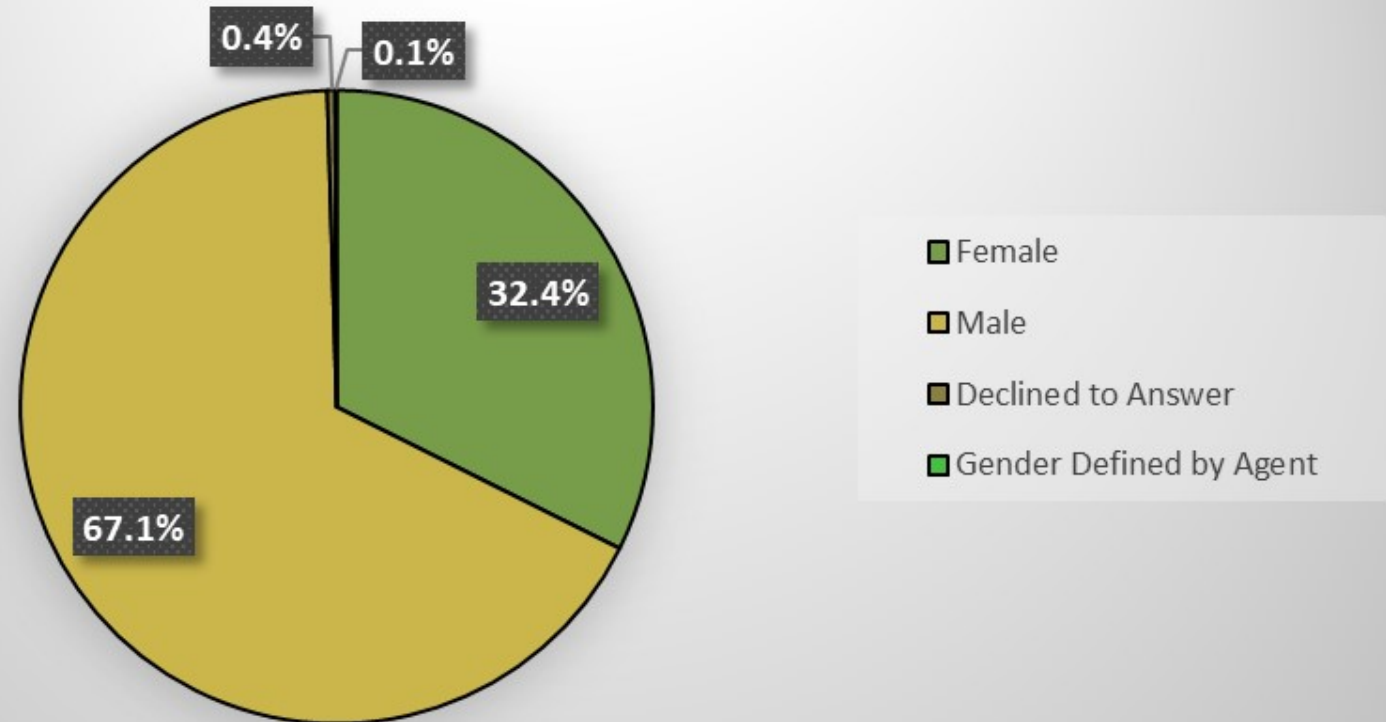
- 318 not yet reviewed
- 64 CCC requested more information
- 5 awaiting third party response
- 0 Review complete; awaiting approval

Agent Applications | February 21, 2019

Demographics of Approved and Pending Agents

GENDER OF APPROVED AND PROPOSED AGENTS

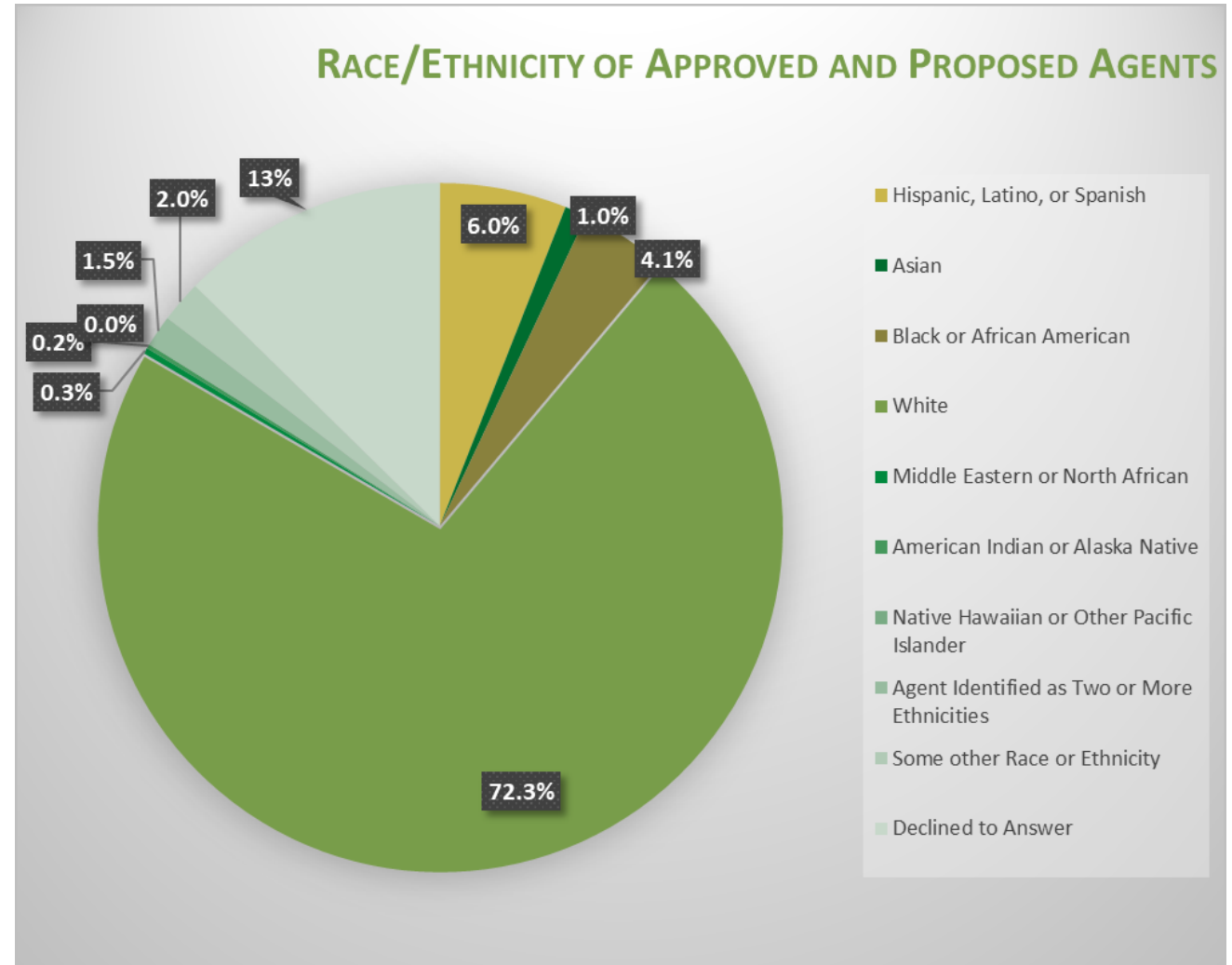
Gender	#	%
Female	805	32.4
Male	1670	67.1
Declined to Answer	10	0.4
Gender Defined by Applicant	2	0.1
Total	2487	100.0



Agent Applications | February 21, 2019

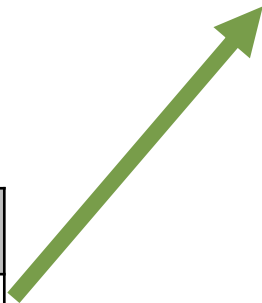
Demographics of Approved and Pending Agents

Race/Ethnicity	#	%
Hispanic; Latino; Spanish	149	6.0
Asian	26	1.0
Black; African American	102	4.1
White	1797	72.3
Middle Eastern; North African	7	0.3
American Indian; Alaska Native	5	0.2
Native Hawaiian; Other Pacific Islander	0	0.0
Identified as Two or More Ethnicities	37	1.5
Other Race or Ethnicity	49	2.0
Declined to Answer	315	12.7
Total	2487	100.0



Social Equity Program Application | February 21, 2019

Applications	#
Complete and pending review	137
Incomplete	122
Total to date	259



Completed Application Breakdown	#
Female	40
Male	97
Farmer	15
Veteran	9
Asian	3
Black or African American	55
Hispanic, Latino, or Spanish	17
Two or more	24
White	26
Other	5
Decline to answer	7
EEA Recipient	26

Social Equity Program Application | February 21, 2019

Applications	#
Complete and pending review	137
Incomplete	122
Total to date	259



Completed Application Track Breakdown	#
Entrepreneurial	100
Re-entry, Entry Level	18
<div style="text-align: right; padding-right: 20px;">Retail</div> <div style="text-align: right; padding-right: 20px;">Cultivation</div> <div style="text-align: right; padding-right: 20px;">Testing</div> <div style="text-align: right; padding-right: 20px;">Product Manufacturing</div>	<div style="text-align: right;">10</div> <div style="text-align: right;">5</div> <div style="text-align: right;">1</div> <div style="text-align: right;">2</div>
Core	7
Ancillary	12

Staff Recommendations on Final Licenses

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Commission Discussion and Votes

- a. Internal Control Plan
- b. Discussion on Social Equity

Why a Course Correction? Why Now?

Review of Legal Mandates

- In summary, state law requires both the inclusion of disproportionately harmed communities and people of color, women, veterans, and farmers.

New Data

- Econ empowerment applicant data and diversity data demonstrates the need for a course correction. Other states and federal government are looking to Massachusetts.

Regulatory Adjustment Period

- With 112 provisional licenses issued and regulatory changes occurring now through June, now is the ideal time to brainstorm 5-10 ideas to course-correct this problem.

Suggested Order of Operations for Discussion

Vision

- Start with a collaborative vision in which the Commission fulfills its mission statement

Ideation

- As a group, brainstorm ideas that utilize all potential resources and partnerships. Goal: 5-10 ideas

Solicit Opinions

- Last, optimize the selected ideas by soliciting written substantive feedback and legal opinion from staff

Starting Points for Ideation

Revisit Priority and Application

- Priority structure should be adjusted
- Consider bifurcating application for certain groups

Work With Other Levels of Government

- Create collaborative licensing process with municipalities that have equity programs
- Issue formal recommendations to state legislature

Encourage Capital

- Through policy, encourage capital flow to small or disproportionately impacted businesses owners.

Upcoming Public Meetings

Advisory Board

February 26, 2019
1:00PM
Dept. of Transportation
10 Park Plaza
Boston, MA

Cannabis Control Commission

March 7, 2019
1:00PM
Dept. of Transportation
10 Park Plaza
Boston, MA

Cannabis Control Commission Public Listening Sessions: Regulatory Changes

March 12, 2019
11:00AM
Western New England University School of Law
1215 Wilbraham Road
Springfield, MA 01119

March 13, 2019
11:00AM
Massachusetts Gaming Commission
101 Federal Street, 12th Floor
Boston, MA 02110