



CANNABIS CONTROL COMMISSION
Public Meeting

February 7, 2019

Health Policy Commission
50 Milk Street
Boston, MA 02109
1:30PM-3:00PM

Agenda

- 1) Call to Order
- 2) Chairman's Comments & Updates
- 3) Minutes from October 9, 2018 Executive Session
- 4) Executive Director's Report
 - a. License and Registration Applications
- 5) Staff Recommendations on Final Licenses
 - a. Berkshire Roots, Inc. (# MR281585), Retail
 - b. Berkshire Roots, Inc. (# MP281427), Product Manufacturer
 - c. Berkshire Roots, Inc. (# MX281322), Marijuana Transporter with Other Existing Marijuana Establishment License
 - d. Berkshire Roots, Inc. (# MC281590), Cultivation – Tier 2 / Indoor
 - e. Caroline's Cannabis, LLC (# MR281274), Retail

Agenda Continued

- 6) Staff Recommendations on Provisional License Applications
 - a. Apothca, Inc. (# MCN281276), Cultivation /Tier 5 – Indoor
 - b. Apothca, Inc. (# MPN281445), Product Manufacturer
 - c. Apothca, Inc. (# MRN281447), Retail
 - d. Bodelles Edibles, LLC (# MBN281356), Microbusiness (Product Manufacturing only)
 - e. Garden Remedies, Inc. (# MRN281942), Retail
- 7) Commission Discussion and Votes
 - a. Social Equity Program
 - i. RFP Update
 - ii. Program Update
 - b. Update to Municipal Guidance
- 8) New Business that the Chairman did not anticipate at time of posting
- 9) Next Meeting Date

Licensing Applications | February 7, 2019

- 2,687 Total Applications
- 281 Pending (At least 1 Part of Application)
- 181 Withdrawn
- 2,118 Incomplete

The totals are distinct license numbers that have submitted at least one of the packets related to getting a license (App of Intent, Background, Management/Ops, Payment)

Type	#
Craft Marijuana Cooperative	5
Independent Testing Laboratory	4
Marijuana Cultivator	76
Marijuana Microbusiness	12
Marijuana Product Manufacturer	41
Marijuana Research Facility	6
Marijuana Retailer	123
Marijuana Transporter with Other Existing ME License	4
Third Party Transporter	10
Total	281

Licensing Applications | February 7, 2019

278 Applications Under Review

The totals below are distinct license numbers that have submitted all required packets.

Type	#	+/-
Craft Marijuana Cooperative	1	
Independent Testing Laboratory	5	+1
Marijuana Cultivator	84	+6
Marijuana Microbusiness	6	+1
Marijuana Product Manufacturer	67	+2
Marijuana Research Facility	5	
Marijuana Retailer	105	+5
Marijuana Third-Party Transporter	2	
Marijuana Transporter with Other Existing ME License	3	
Total	278	+15

RMD Priority: 135
Economic Empowerment Priority: 4
General Applicant: 139

The 278 applications represent 140 separate entities

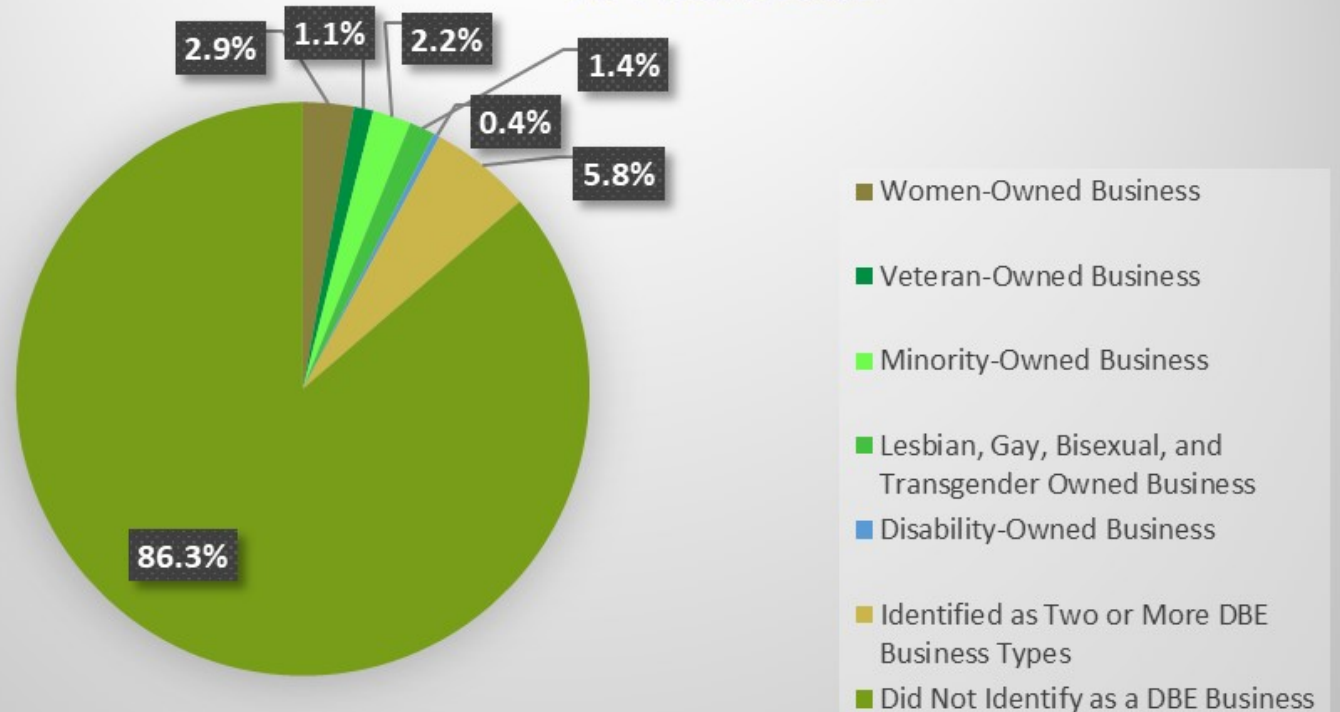
Licensing Applications | February 7, 2019

Disadvantaged Business Enterprise (DBE) Statistics

The totals below are distinct license numbers that have submitted all required packets.

Type	#	% of Group
Women-Owned Business	8	2.9
Veteran-Owned Business	3	1.1
Minority-Owned Business	6	2.2
Lesbian Gay, Bisexual, and Transgender Owned Business	4	1.4
Disability-Owned Business	1	0.4
Identified as Two or More DBE Business Types	16	5.8
Did Not Identify as a DBE Business	240	86.3
Total	278	100.0

DBE STATISTICS FOR FULLY SUBMITTED LICENSE APPLICATIONS

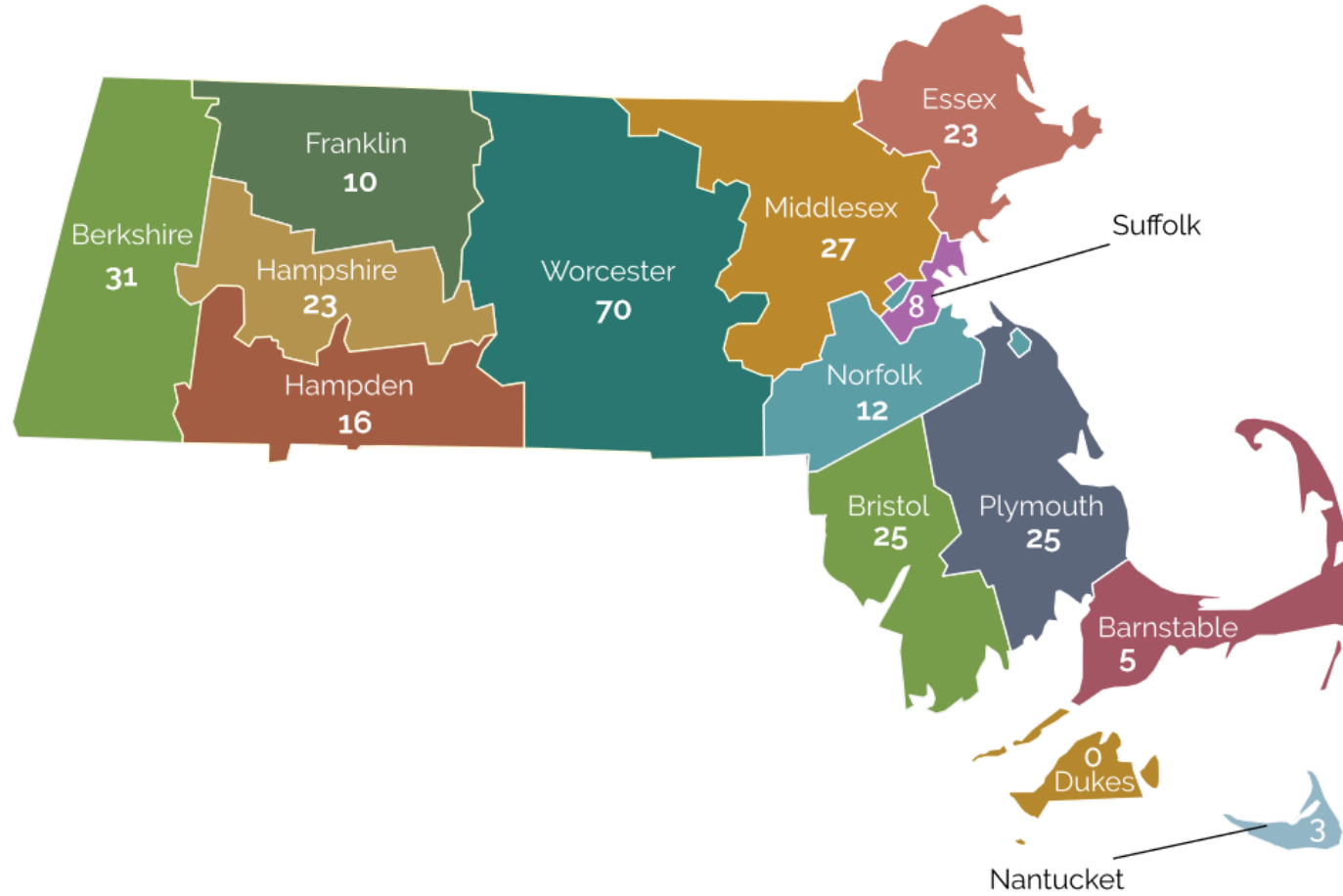


Licensing Applications | February 7, 2019

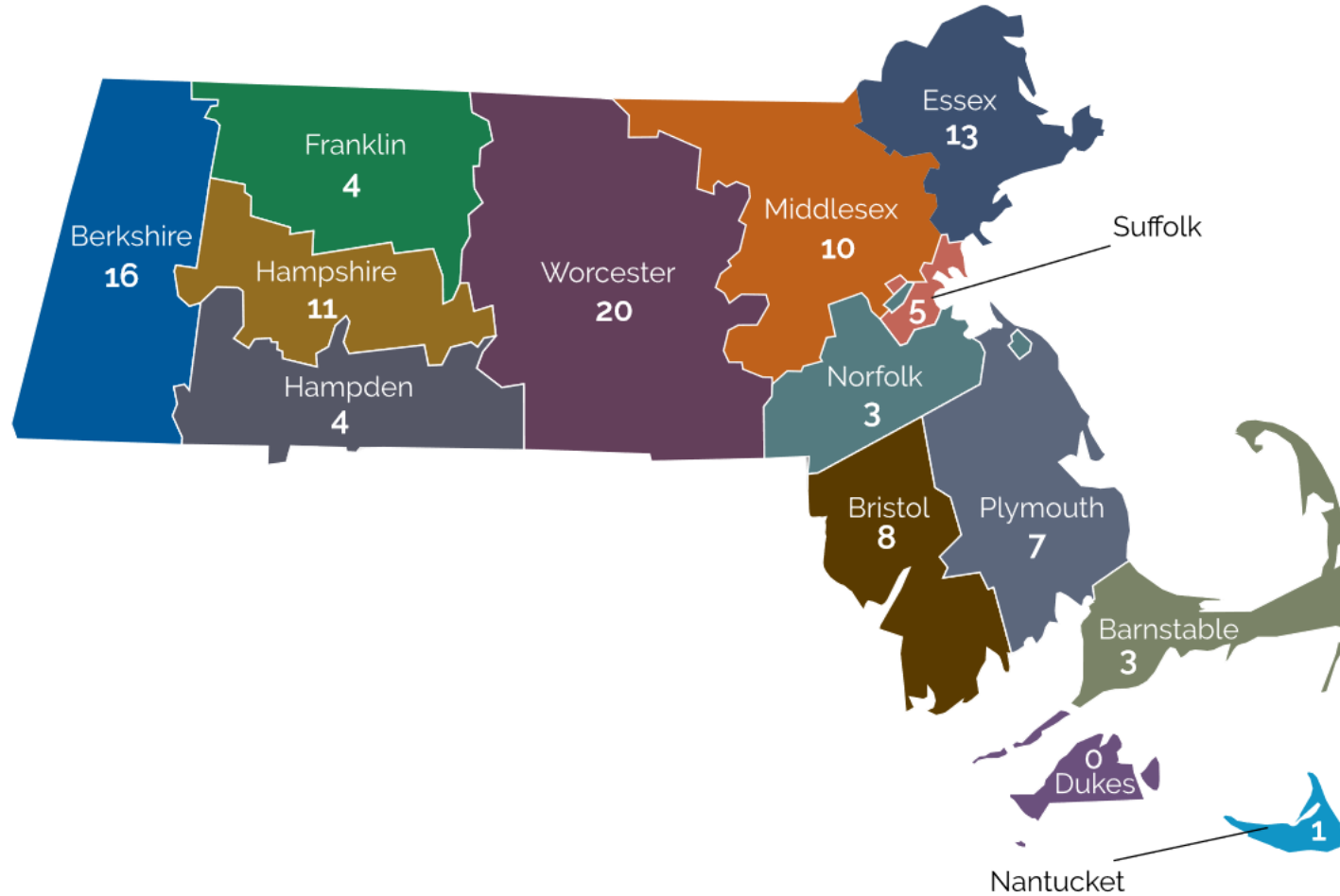
Status	#
Application Submitted: Awaiting Review	82
Application Reviewed: More Information Requested	63
Application Deemed Complete: Awaiting 3 rd Party Responses	21
All Information Received: Awaiting Staff Recommendation	5
Applications Considered by Commission	107
Total	278



Licensing Applications | February 7, 2019



Retail Applications | February 7, 2019



Agent Applications | February 7, 2019

3,236 Total Agent Applications:

- 478
Total
- 472 Pending Establishment Agents
 - 6 Pending Laboratory Agents
 - 233 Withdrawn
 - 646 Incomplete
 - 1,804 Approved

Of Total Pending:

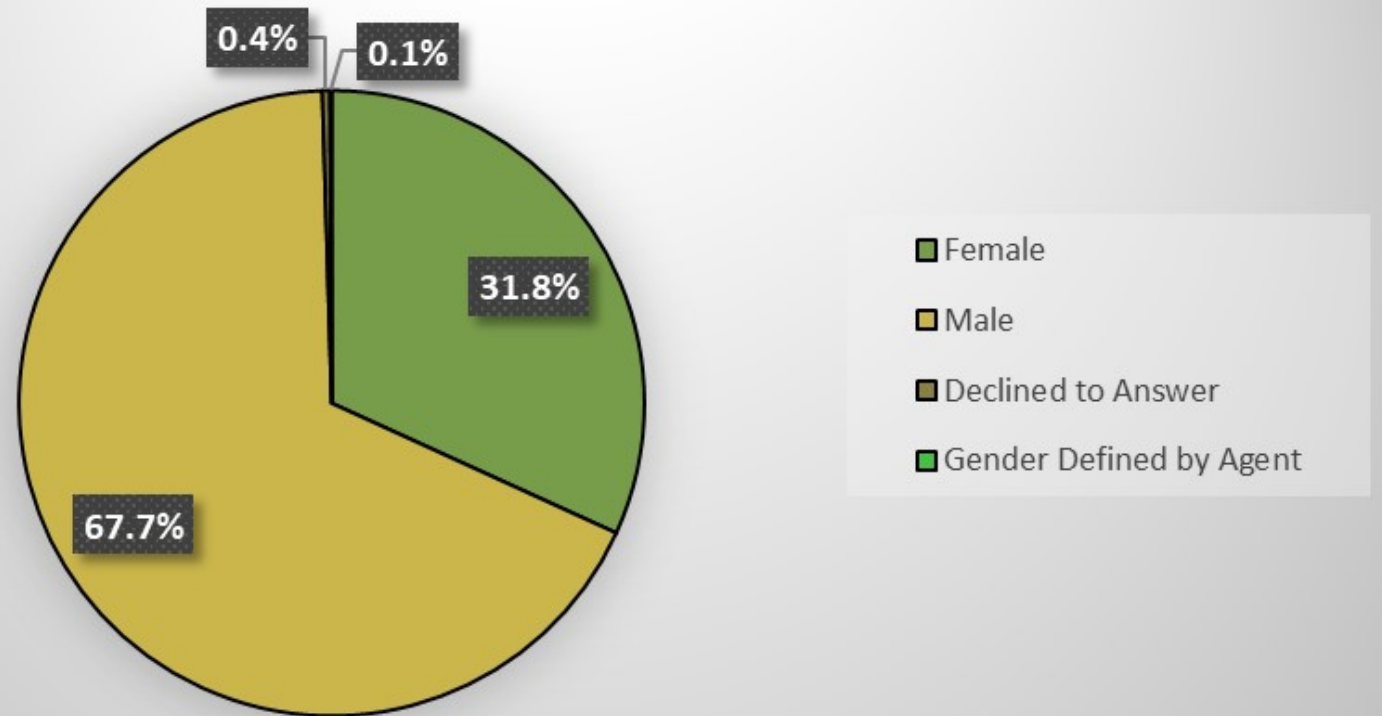
- 419 not yet reviewed
- 53 CCC requested more information
- 6 awaiting third party response
- 0 Review complete; awaiting approval

Agent Applications | February 7, 2019

Demographics of Approved and Pending Agents

Gender	#	%
Female	726	31.8
Male	1545	67.7
Declined to Answer	9	0.4
Gender Defined by Applicant	2	0.1
Total	2282	100.0

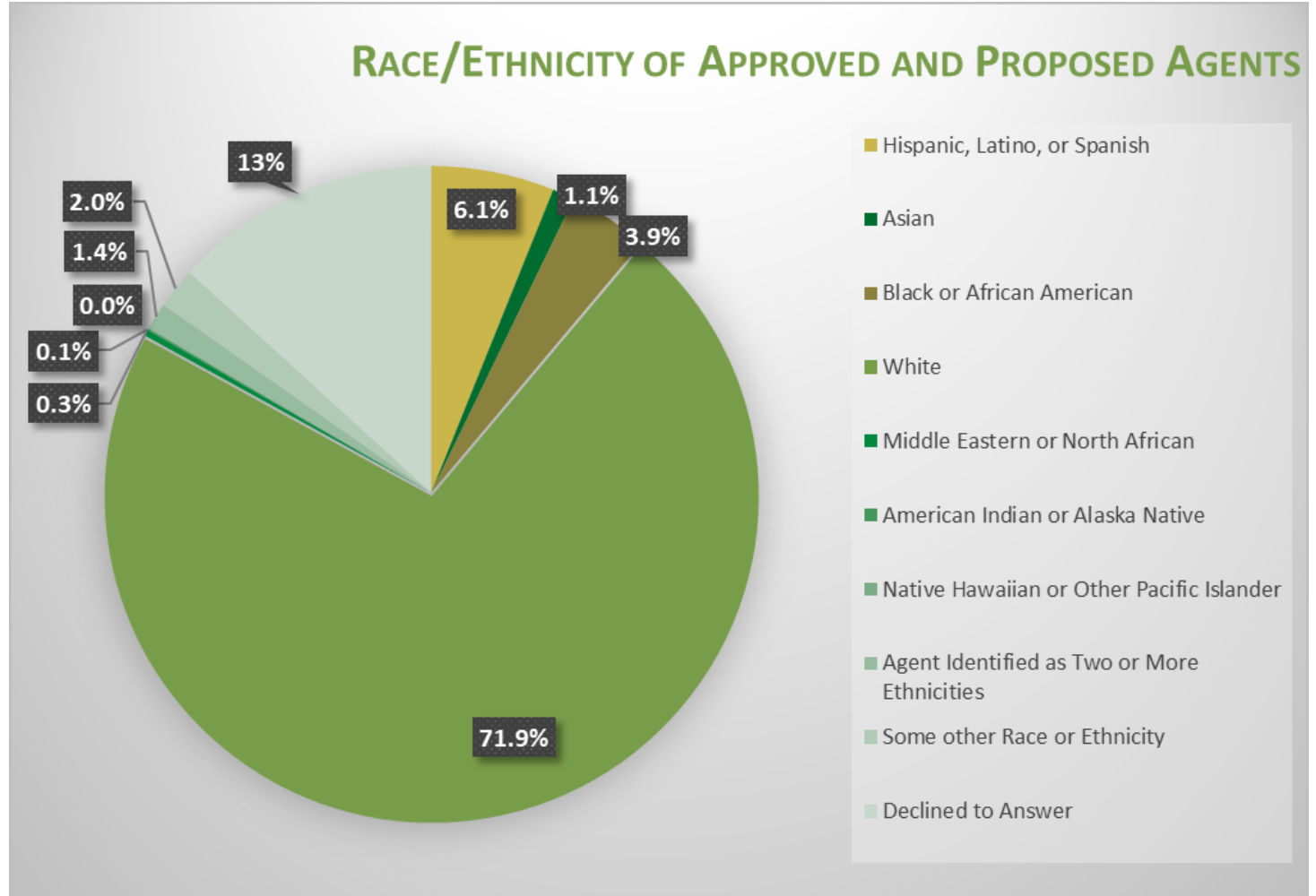
GENDER OF APPROVED AND PROPOSED AGENTS



Agent Applications | February 7, 2019

Demographics of Approved and Pending Agents

Race/Ethnicity	#	%
Hispanic; Latino; Spanish	139	6.1
Asian	25	1.1
Black; African American	90	3.9
White	1640	71.9
Middle Eastern; North African	7	0.3
American Indian; Alaska Native	2	0.1
Native Hawaiian; Other Pacific Islander	0	0.0
Identified as Two or More Ethnicities	31	1.4
Other Race or Ethnicity	46	2.0
Declined to Answer	302	13.2
Total	2282	100.0

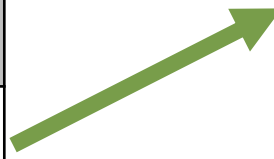


Medical Marijuana Program Data | February 7, 2019

MMJ Metrics	#
RMDs with expired PCR's	3
RMDs with PCR's	103
RMDs with FCR's not approved to sell	3
RMDs with FCR's and selling	49
Certified Patients	65,432
Unique Patients Served	59,860

Social Equity Program Application | February 7, 2019

Applications	#
Complete and pending review	111
Incomplete	102
Total to date	213



Completed Application Breakdown	#
Female	30
Male	81
Farmer	11
Veteran	6
Asian	3
Black or African American	47
Hispanic, Latino, or Spanish	13
Two or more	20
White	19
Other	4
Decline to answer	5

Staff Recommendations on Final Licenses

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Commission Discussion and Votes

- a. Social Equity Program
 - i. RFP Update
 - ii. Program Update
- b. Update to Municipal Guidance

Social Equity Program: Orientation Seminars

What

Five, full-day Commission led programming sessions across the Commonwealth, exclusively for accepted applicants of the Social Equity program.

Purpose

To provide industry preparation & an exclusive introduction to: the Commission, the legal industry, ownership & control, application & licensing process, business planning & financials, curriculum covered in program & more.

When & Where*

SPRING 2019:

Boston Springfield Worcester Lynn New Bedford

*locations identified based on residence of applicants to date

Upcoming Public Meetings

Advisory Board

February 14, 2019
2:00PM
Dept. of Transportation
10 Park Plaza, Boston,
MA

Energy & Environment Working Group

February 20, 2019
1:00PM
Suffolk University
Law School
Faculty Dining Room
120 Tremont St., 4th Floor
Boston, MA

Cannabis Control Commission

February 21, 2019
12:00PM
Massachusetts Gaming
Commission
101 Federal St., 12th
Floor, Boston, MA

Cannabis Control Commission Public Listening Sessions: Regulatory Changes

March 12, 2019
11:00AM
Western New England University School of Law
1215 Wilbraham Road
Springfield, MA 01119

March 13, 2019
11:00AM
Massachusetts Gaming Commission
101 Federal Street, 12th Floor
Boston, MA 02110