

IPSWICH PHARMACEUTICAL ASSOCIATES, INC.
MRN281571

BACKGROUND & APPLICATION OF INTENT REVIEW

1. Name and address of the proposed Marijuana Establishment:

Ipswich Pharmaceutical Associates, Inc.
116 Newburyport Turnpike, Rowley, MA 01969

2. Type of license sought (if cultivation, its tier level and outside/inside operation) and information regarding the application submission:

Retail

The application was reopened on three (3) occasions for additional information.

3. Applicant is a licensee or applicant for other Marijuana Establishment or Medical Marijuana Treatment Center (“MTC”) license(s):

Cultivation, Tier 11/Outdoor (90,001 to 100,000 sq. ft.) (Application Submitted: Hinsdale)
Research (Application Submitted: Rowley)
MTC (Provisional License: Rowley Dispensary)

4. List of all required individuals and their business roles in the Marijuana Establishment:

Joseph McCarthy – Executive/Officer
Elizabeth McCarthy – Executive/Officer
Kevin McTeigue – Security Director
Henry Zachs – Close Associate

5. List of all required entities and their roles in the Marijuana Establishment:

Zafa XXV, LLC – Capital Contributor

6. Applicant’s priority status:

MTC Priority (RPA201928)

Provisional License Executive Summary 1



7. The applicant and municipality executed a Host Community Agreement on April 10, 2018.
8. The applicant conducted a community outreach meeting on December 17, 2018 and provided documentation demonstrating compliance with Commission regulations.
9. The Commission received a municipal response from the municipality on June 17, 2019 stating the applicant was in compliance with all local ordinances and bylaws.
10. The applicant proposed the following goals for its Positive Impact Plan:
 - i. Host a job fair once a year in Pittsfield and Haverhill for the hiring of individuals;
 - ii. Donate \$5,000.00 to 24 Hr. Power, Inc., a non-profit that assists a population of individuals with past drug convictions; and
 - iii. Co-host an annual Silent Auction Night with 24 Power, Inc. to raise funds for the participants in its programs.

SUITABILITY REVIEW

11. There were no concerns arising from background checks on the individuals or entities associated with the application.
12. There were no disclosures of any past civil or criminal actions, occupational license issues, or marijuana-related business interests in other jurisdictions.

MANAGEMENT AND OPERATIONS REVIEW

13. The applicant states that it can be operational within eight (8) weeks of receiving its provisional license.
14. The applicant's proposed hours of operation are the following:

Monday – Sunday: 7:00 a.m. – 9:00 p.m.
15. The applicant submitted all applicable and required summaries of plans, policies, and procedures for the operation of the proposed establishment. The summaries were determined to be substantially compliant with the Commission's regulations.
16. The applicant proposed the following goals for its Diversity Plan:
 - i. Hire and ensure that 30% of its staff for its facilities are "Equity Recruits" that are women, minorities, veterans, people with disabilities, people of all gender identities and sexual orientations.



17. Summary of cultivation plan (if applicable):

Not applicable.

18. Summary of products to be produced and/or sold (if applicable):

Not applicable.

19. Plan for obtaining marijuana or marijuana products (if applicable):

The applicant is a vertically integrated MTC and is applying for an adult-use cultivation license. If the need arises, it plans to procure additional supply from Marijuana Establishments licensed by the Commission.

20. ISO 17025 Certifying Body and Certificate Number (if applicable):

Not applicable.

RECOMMENDATION

Commission staff recommend provisional licensure with the following conditions:

1. Final license is subject to inspection to ascertain compliance with Commission regulations;
2. Final license is subject to inspection to ascertain compliance with applicable state laws and local codes, ordinances, and bylaws;
3. The applicant shall cooperate with and provide information to Commission staff;
4. Provisional licensure is subject to the payment of the appropriate license fee;
5. Final license is subject to the applicant submitting a revised Diversity Plan that clarifies its definition of the proposed diverse workforce by establishing individual goals for minorities, women, veterans, people with disabilities, people of all gender identities and sexual instead of establishing a goal for the group as a whole; and
6. Final license is subject to the applicant revising its Positive Impact Plan to address the following: (1) clarification on the meaning of the statement in section III of the plan “will accept bids on donated services” and (2) confirmation of the applicant’s plan for advertising on college campuses and the ability to comply with the Commission’s regulations in 935 CMR 500.105(4).

The applicant has demonstrated compliance with the laws and regulations of the Commonwealth and suitability for licensure. Therefore, the applicant is recommended for provisional licensure.

