



CANNABIS CONTROL COMMISSION  
**Public Meeting**

October 18<sup>th</sup>, 2018

Health Policy Commission  
50 Milk Street, 8th Floor  
Boston, MA 02109  
1:00PM-3:00PM

## Agenda

- 1) Call to Order
- 2) Chairman's Comments & Updates
- 3) Executive Director's Report
  - a) Staffing Update
  - b) License Applications Data
- 4) Staff Recommendations on Final Licenses
  - a) CDX Analytics, LLC (# IL281275), Independent Testing Laboratory
  - b) MCR Labs, LLC (# IL281278), Independent Testing Laboratory
- 5) Staff Recommendations on Provisional License Applications
  - a) Caroline's Cannabis, LLC (# MRN281274), Retail
  - b) Commonwealth Cultivation Inc. (# MCN281457), Cultivation—Tier 2/Indoor
  - c) Curaleaf Massachusetts, Inc. (# MCN281309), Cultivation—Tier 11/Indoor
  - d) Curaleaf Massachusetts, Inc. (# MPN281318), Product Manufacturer
  - e) Curaleaf Massachusetts, Inc. (# MRN281263), Retail
  - f) East Coast Organics, LLC (# MCN281455), Cultivation—Tier 11/Indoor
  - g) East Coast Organics, LLC (# MPN281356), Product Manufacturer
  - h) Theory Wellness, Inc. (# MRN281549), Retail

## Agenda Continued

- 6) Commission Discussion and Votes
  - a) Contracts
  - b) Social Consumption Timeline
  - c) Economic Empowerment Applicant Transferability and Control
  - d) Delivery
- 7) New Business that the Chairman did not anticipate at time of posting
- 8) Next Meeting Date

## Licensing Applications | October 18, 2018

- 3,280 Total Applications
- 749 Pending (At least 1 Part of Application)
- 227 Withdrawn
- 2001 Incomplete
- 45 Provisional Licenses
- 258 Approved Agent Applications

*The totals are distinct license numbers that have submitted at least one of the packets related to getting a license (App of Intent, Background, Management/Ops, Payment)*

Type	#
Craft Marijuana Cooperative	2
Independent Testing Laboratory	3
Laboratory Agent	24
Marijuana Cultivator	62
Marijuana Establishment Agent	525
Marijuana Microbusiness	10
Marijuana Product Manufacturer	36
Marijuana Research Facility	4
Marijuana Retailer	72
Marijuana Transporter with Other Existing ME License	2
Third Party Transporter	9
<b>Total</b>	<b>749</b>

## Licensing Applications | October 18, 2018

### 168 Applications Under Review

*The totals below are distinct license numbers that have submitted all required packets.*

Type	#	+/-
Independent Testing Laboratory	3	
Marijuana Cultivator	56	+7
Marijuana Microbusiness	4	
Marijuana Product Manufacturer	43	+2
Marijuana Research Facility	4	+1
Marijuana Retailer	55	+5
Marijuana Third-Party Transporter	1	
Marijuana Transporter with Other Existing ME License	2	
<b>Total</b>	<b>168</b>	<b>+15</b>

RMD Priority: 87  
Economic Empowerment Priority: 3  
General Applicant: 78

The 168 applications represent 86 separate entities.

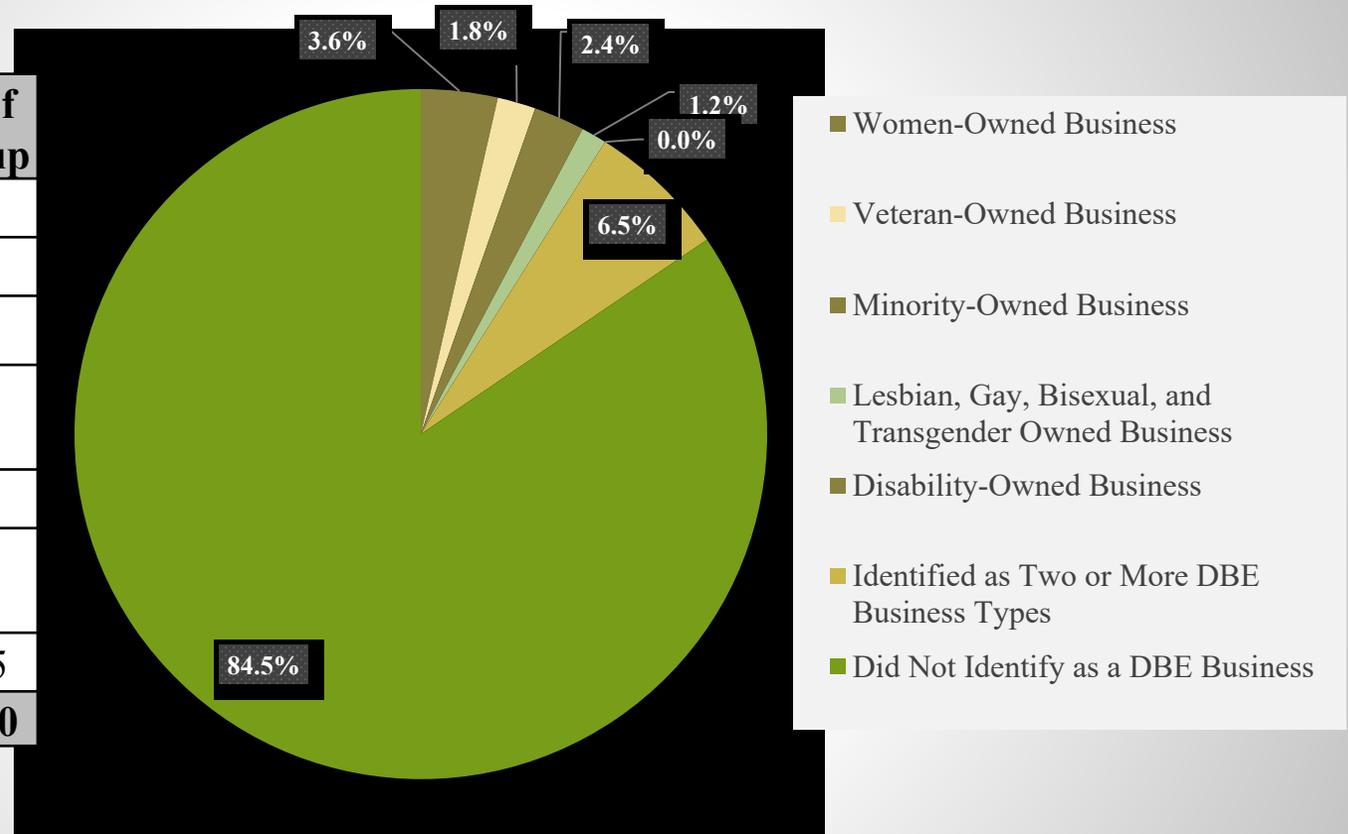
## Licensing Applications | October 18, 2018

### Disadvantaged Business Enterprise (DBE) Statistics

*The totals below are distinct license numbers that have submitted all required packets.*

#### DBE STATISTICS FOR FULLY SUBMITTED LICENSE APPLICATIONS

Type	#	% of Group
Women-Owned Business	6	3.6
Veteran-Owned Business	3	1.8
Minority-Owned Business	4	2.4
Lesbian Gay, Bisexual, and Transgender Owned Business	2	1.2
Disability-Owned Business	0	0.0
Identified as Two or More DBE Business Types	11	6.5
Did Not Identify as a DBE Business	142	84.5
<b>Total</b>	<b>168</b>	<b>100.0</b>

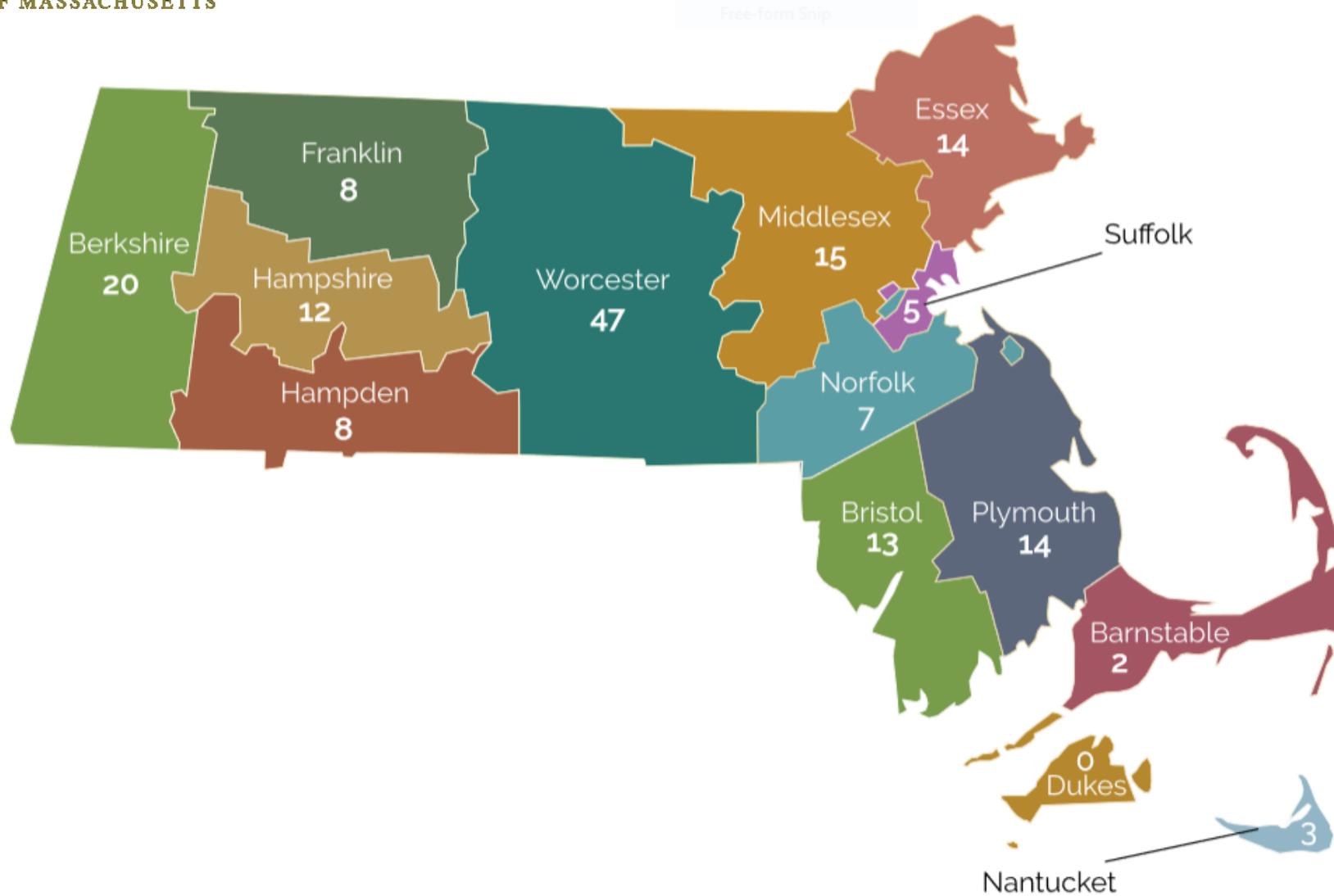


## Licensing Applications | October 18, 2018

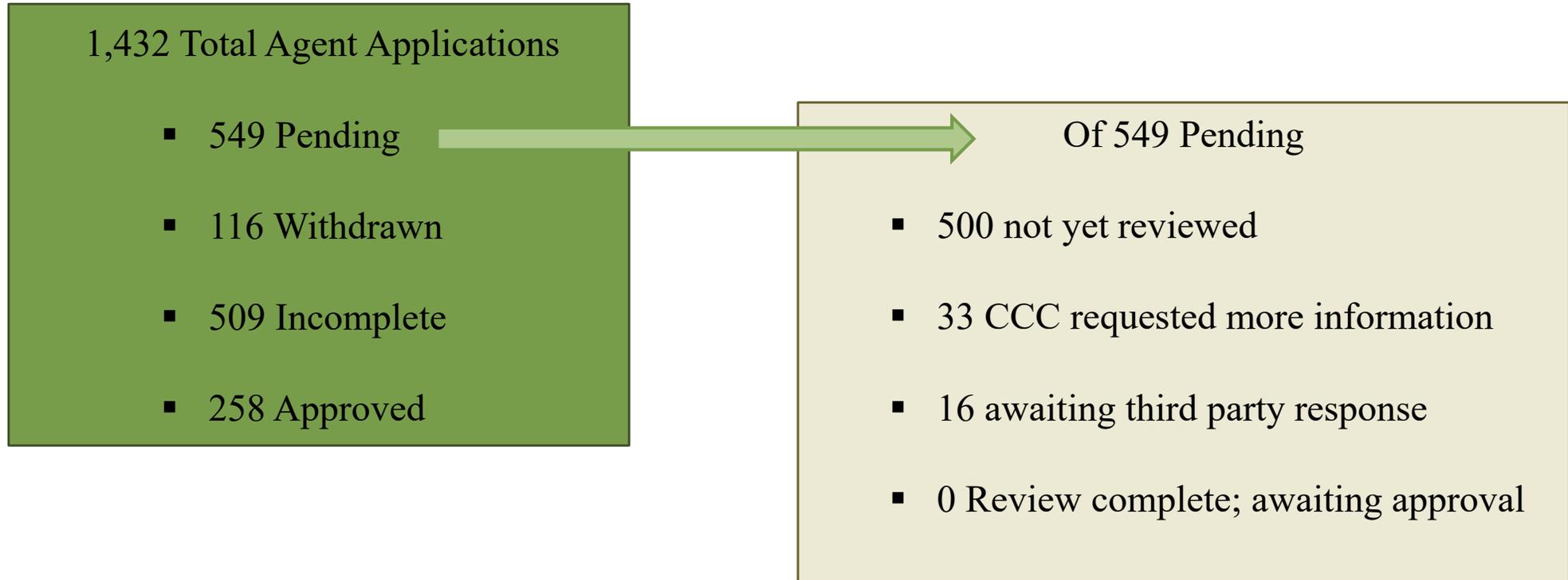
Status	#
Application Submitted: Awaiting Review	37
Application Reviewed: More Information Requested	46
Application Deemed Complete: Awaiting 3 <sup>rd</sup> Party Responses	32
All Information Received: Awaiting Staff Recommendation	8
Applications Considered by Commission	45
<b>Total</b>	<b>168</b>



### Licensing Applications | October 18, 2018



## Agent Applications | October 18, 2018

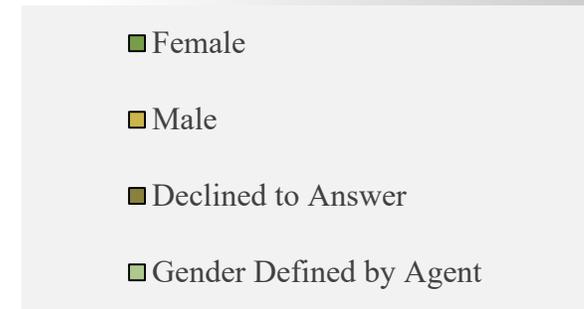
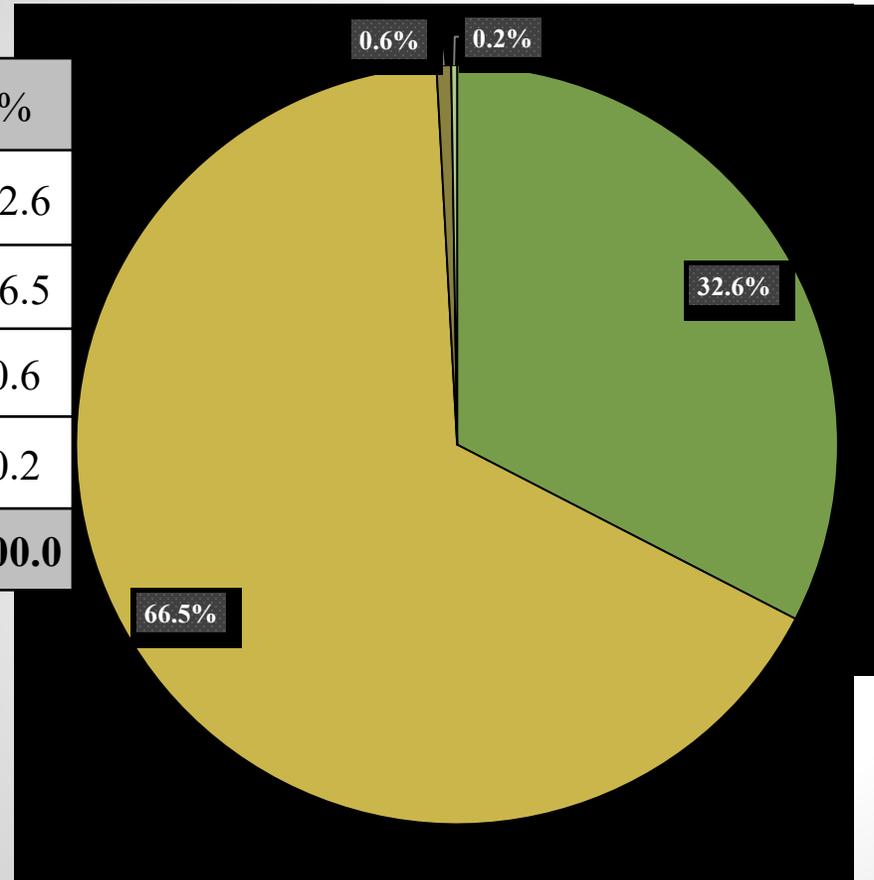


# Agent Applications | October 18, 2018

## Demographics of Approved and Pending Agents

### GENDER OF APPROVED AND PENDING AGENTS

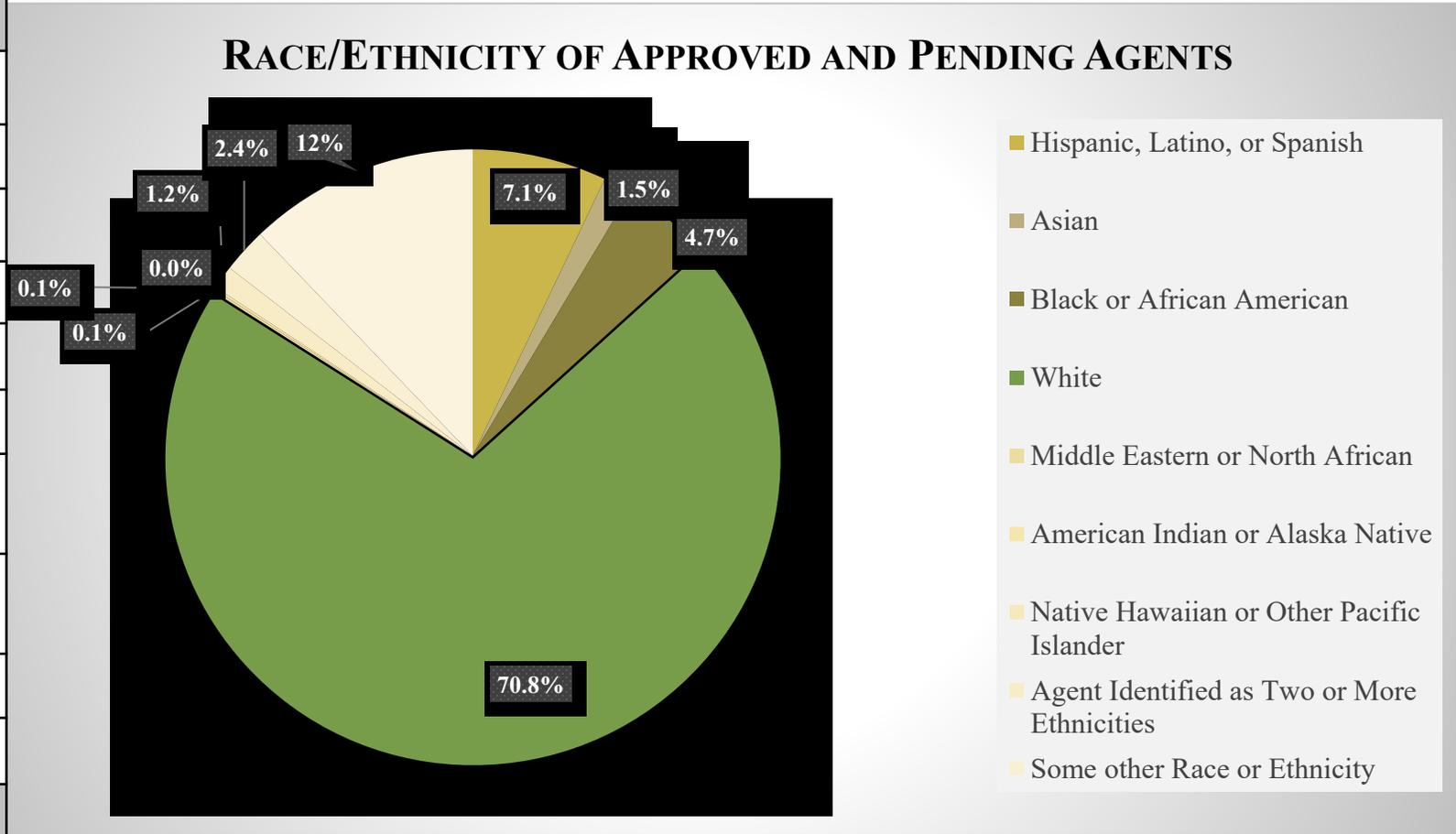
Gender	#	%
Female	263	32.6
Male	537	66.5
Declined to Answer	5	0.6
Gender Defined by Applicant	2	0.2
<b>Total</b>	<b>807</b>	<b>100.0</b>



# Agent Applications | October 18, 2018

## Demographics of Approved and Pending Agents

Race/Ethnicity	#	%
Hispanic; Latino; Spanish	57	7.1
Asian	12	1.5
Black; African American	38	4.7
White	571	70.8
Middle Eastern; North African	1	0.1
American Indian; Alaska Native	1	0.1
Native Hawaiian; Other Pacific Islander	0	0.0
Identified as Two or More Ethnicities	10	1.2
Other Race or Ethnicity	19	2.4
Declined to Answer	98	12.1
<b>Total</b>	<b>807</b>	<b>100.0</b>



## **Staff Recommendations on Final Licenses**

- a) CDX Analytics, LLC (# IL281275), Independent Testing Laboratory
- b) MCR Labs, LLC (# IL281278), Independent Testing Laboratory

## **Staff Recommendations on Provisional Licenses**

- a) Caroline’s Cannabis, LLC (# MRN281274), Retail
- b) Commonwealth Cultivation Inc. (# MCN281457), Cultivation—Tier 2/Indoor
- c) Curaleaf Massachusetts, Inc. (# MCN281309), Cultivation—Tier 11/Indoor
- d) Curaleaf Massachusetts, Inc. (# MPN281318), Product Manufacturer
- e) Curaleaf Massachusetts, Inc. (# MRN281263), Retail
- f) East Coast Organics, LLC (# MCN281455), Cultivation—Tier 11/Indoor
- g) East Coast Organics, LLC (# MPN281356), Product Manufacturer
- h) Theory Wellness, Inc. (# MRN281549), Retail

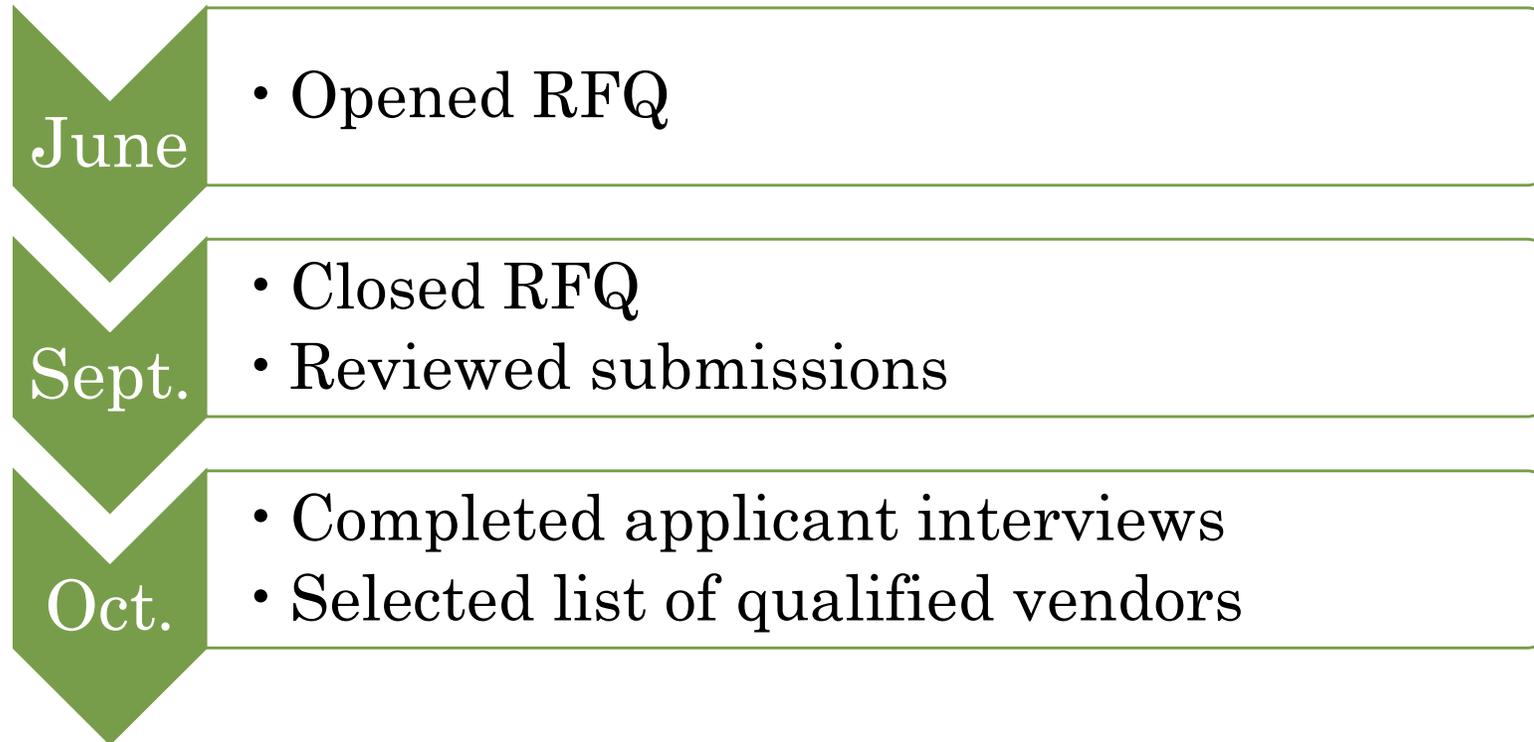
## **Commission Discussion and Votes**

- a) Contracts
- b) Social Delivery Questions and Timeline
- c) Economic Empowerment Transferability and Control
- d) Delivery

# Social Equity Program: Request for Qualifications

## Purpose:

To create an approved list of qualified vendors to provide the full range of training materials and services for the Social Equity Program that Commission may require from time to time.



# Social Equity Program: Review Process

## Procurement Management Team or “PMT”

Seven members from across CCC departments reviewed and scored each submission in three phases and participated in interviews

### Phase 1

- Conducted for all submissions
- PMT reviewed based on RFQ criteria and completeness
- Submissions that did not comply may not proceed to Phase 2

### Phase 2

- Qualified submissions from Phase 1 review were considered
- PMT scored on a 90 point scale for various criteria (see RFQ)

### Phase 3

- Sealed cost proposals opened for all submissions from Phase 2
- PMT scored on a 10 point scale (see RFQ)

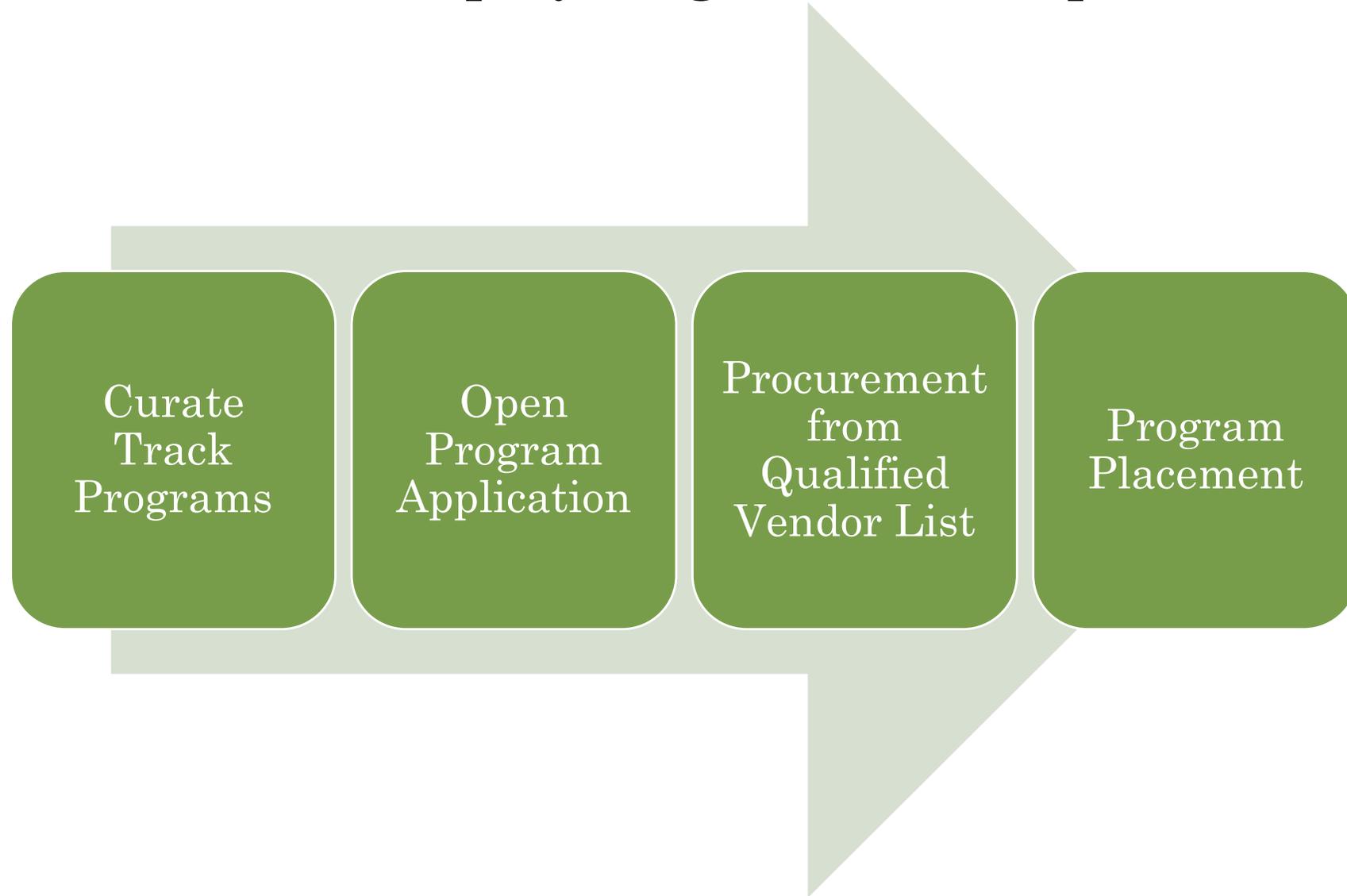
### Selection

- High-scoring submissions selected for in-person interviews
- PMT met to discuss and make final decision on qualified vendors

# Social Equity Program: Selected Qualified Vendors



# Social Equity Program: Next Steps



# Social Consumption: Questions Assigned for Staff Review

1. Did the City of Denver, CO or other municipalities take public transit options into consideration when it promulgated zoning rules for social consumption sites?
2. What are current public safety measures to ensure products entering bring-your-own-cannabis (BYOC) establishments are safe and have been tested in accordance with state regulations?
3. To balance equity and public safety, if BYOC is not feasible from a public safety perspective, could the Commission impose price controls to prevent undue markup that disproportionately harms populations already unable to smoke or vape in their homes?
4. Is there more information and research available regarding second-hand smoke with regard to social consumption?
5. How are prepared food products tested in other jurisdictions to ensure safe serving amounts?
6. What recommendations exist elsewhere for single-day or short-term events?

# Social Consumption: Questions Assigned for Staff Review (continued)

7. Will the Special Commission on OUI offer recommendations regarding social consumption and if so, when can they be expected?
8. What are the barriers to entry into the social consumption marketplace? What costs are associated with starting a social consumption business?
9. What are businesses required to do to protect the general public and prevent their patrons from operating a motor vehicle under the influence?
10. What is the logic behind BYOC establishments in other jurisdictions? Why is that the prevailing model at this time?
11. How are prepared food products tested in other jurisdictions to ensure safe serving amounts?
12. What is the feasibility of a working group to further discuss and research a social consumption pilot program?

Staff anticipates completion of research and a follow up policy discussion by January 24, 2019

# Delivery to Consumers



# Delivery

## Policy Considerations

Public Safety and Welfare



Municipal Control



Youth Diversion



Social Equity



Security



Design



Traffic



**Public Hearings on Draft Medical Use Regulations: Monday, October 29, 2018**

Western New England University  
School of Law

9:30AM

1215 Wilbraham Road  
Springfield, MA 01119

Massachusetts Gaming  
Commission

3:00PM

101 Federal Street, 12<sup>th</sup> Floor  
Boston, MA 02110

## Next Public Meeting Date

### If Necessary to Complete 10/18 Agenda:

Date: TBD  
Time: TBD  
Location: TBD

### Regularly Scheduled:

Thursday, November 1  
1PM  
Health Policy Commission  
50 Milk Street, 8<sup>th</sup> Floor  
Boston, MA 02109